



IT Project Delivery: Is it Really so Tough? Let's see the Data!



Common Perceptions

Everyone knows that delivering an Information Technology (IT) project is tough. In casual conversation, this perception is often expressed in statements such as:

"IT has a high failure rate"



"Software implementations almost never reach their 'Go Live' target on time"



"Stabilization is a euphemism for fixing all the mistakes that weren't resolved in implementation"



"Scope gaps and change orders are just a normal part of doing business"

But are these statements true? How tough is IT Project Delivery, really? **Let's see the data!**

Studies of IT Project Performance are Extremely Consistent

Many studies have measured IT Project Performance - Here are some results

CHAOS Report: The Standish Group has compiled IT projects for three decades and their recent data show:



46% of Projects are Challenged: complete & operational, but over-budget, over-schedule, and offer fewer features than specified.



26% of the Projects Fail: they are canceled or not used after implementation.



The Data Proves IT Projects are Very Tough. Should We Run Away in Terror?

We need to consider a different approach to delivering IT projects. After all, the definition of insanity is "doing the same thing over and over again and expecting different results."

Doomed From the Start? Based on feedback from 600 U.S. Business & IT Executives, Geneca found:

- ✓ 75% admitted their projects were either "always" or "usually" doomed right from the start
- ✓ 61% of the projects take longer than anticipated
- ✓ 57% are not considered a success
- ✓ 80% admitted they spend at least half their time on rework, which is the result of unclear objectives, confusion of roles and responsibilities, and lack of stakeholder involvement

Large IT Projects Cost Much More than Planned: McKinsey and University of Oxford studied 5400 IT projects



44% of projects deliver near the expected value



66% average cost increase and 33% average schedule overrun



The larger the IT project, the worse it performs

A Different Approach: Expertise-driven Project Delivery (XPD™)

XPD has been applied on 3,000+ projects worth over \$15B, including IT Projects ranging from \$100k to \$100M+ for both private and public entities. XPD results include tens of millions in project savings, reduction in delays, and reduced effort in delivery.



Simplar provides the hands-on implementation support, training, and all the tools, templates, and techniques needed to successfully buy and deliver your next IT project using XPD

