



RFP Workshop Instructions & Response Sheet

#1 - AMAZON RFP

1. Using the RFP Report Card, evaluate the **AMAZON** RFP. Do this individually or as a group.
2. As a group, prepare a response to the following questions:
 - a. **What are the Top 2 things that could be improved in the RFP?**

- b. **Explain how this would affect the owner being a “Client of Choice”.**

#2 - CMH RFP

1. Using the RFP Report Card, evaluate the **Seattle Children's** RFP. Do this individually or as a group.
2. As a group, prepare a response to the following questions:
 - a. **What are the Top 2 things that could be improved in the RFP?**

- b. **Explain how this would affect the owner being a “Client of Choice”.**
